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Department of Administrative Services FY 2006 Financial Summary MARCH 2006 - FY06

	Total Revenue	Total Expenses	Net
Fund 0001 Organization 5310 DESIGN & CONSTRUCTION	\$602,072	\$595,872	\$6,200°
Fund 0660 Organization 5630	\$1,045,549		\$81,278
PURCHASING OPERATIONS  Fund 0660 Organization 5621  DAS / GSE BLANKET BOND OPERATIONS	\$66,202	\$65,669	\$533
Fund 0662 Organization 5710-20 FLEET MANAGEMENT	\$463,129		\$99,854
Fund 0663 Organization 5770 VEHICLE PURCHASE, REPLACEMENT, DISPOSAL	\$6,914,393	\$5,214,788	\$1,699,605
Fund 0665 Organization 5790 RISK - SELF INSURANCE PROGRAM	\$626,479	\$827,573	-\$201,094
Fund 670 Organization A670 MAIL SERVICES	\$790,706	\$665,654	\$125,052
Fund 674 - Association Fund ASSOCIATION ROLL UP CCM UTILITY - SPACE MGMT - OPERATIONS - ANKENY LAB	\$3,534,392	\$3,295,517	\$238,875

Fund 674 Organization J674 MARKETPLACE	\$356,110	\$267,948	\$88,162
Fund 0664 Organization 5780 MOTOR POOL	\$987,063	\$870,559	\$116,503
Fund 662 Organization 5710-23 STATE GARAGE	\$562,012	\$463,006	\$99,006

#### Department of Administrative Services FY 2006 Financial Summary MARCH 2006 - FY06

	Total Revenue	Total Expenses	Net
	Revenue	Exhelises	s/er
Fund 0001 Organization 5310			
DESIGN & CONSTRUCTION	\$602,072	\$595,872	\$6,200
First 0000 Organization E020			
Fund 0660 Organization 5630 PURCHASING OPERATIONS	\$1,045,549	\$964,271	\$81,278
Fund 0660 Organization 5621			
DAS / GSE BLANKET BOND OPERATIONS	\$66,202	\$65,669	\$533
Fund 0662 Organization 5710-20 FLEET MANAGEMENT	\$463,129	\$363,275	\$99,854
Fund 0663 Organization 5770	00044000	A. C. 4 700	*4 000 005
VEHICLE PURCHASE, REPLACEMENT, DISPOSAL	\$6,914,393	\$5,214,788	\$1,699,605
Fund 0665 Organization 5790			
RISK - SELF INSURANCE PROGRAM	\$626,479	\$827,573	-\$201,094
Fund 670 Organization A670 MAIL SERVICES	\$790,706	\$665,654	\$125,052
Fund 674 - Association Fund			
ASSOCIATION ROLL UP CCM UTILITY - SPACE MGMT - OPERATIONS - ANKENY LAB	\$3,534,392	\$3,295,517	\$238,875

Fund 674 Organization J674			
MARKETPLACE	356,110	267,948	88,162

		FY2007	
DEPARTMENT	FY2007 Cost	Modified Cost	
ADMINISTRATIVE SERVICES - GSE Total	\$178,088	\$212,724	\$34,636
IOWA COMMUNICATIONS NETWORK Total	\$25,571	\$28,506	\$2,935
BOARD OF PAROLE Total	\$37,761	\$40,600	\$2,839
BLIND COMMISSION Total	\$44,550	\$46,388	\$1,838
ADMINISTRATIVE SERVICES - ITE Total	\$190,147	\$191,677	\$1,531
PUBLIC HEALTH Total	\$438,689	\$440,128	\$1,439
CORRECTIONS Total	\$74,993	\$76,221	\$1,228
ELDER AFFAIRS Total	\$37,538	\$38,574	\$1,036
VACANT Total	\$6,026	\$6,970	\$945
VOCATIONAL REHABILITATION Total	\$193,963	\$194,576	\$614
EDUCATION Total	\$336,203	\$336,641	\$438
INSPECTIONS & APPEALS Total	\$190,752	\$190,923	\$171
UNIVERSITY OF IOWA Total	\$173,845	\$173,845	
TRANSPORTATION Total	\$2,119	\$2,110	
ETHICS Total	\$11,001	\$10,953	
OFFICE OF DRUG CONTROL POLICY Total	\$17,129	\$17,054	
MANAGEMENT Total	\$17,460	\$17,383	
GOVERNOR'S OFFICE Total	\$20,967	\$20,875	
ADMINISTRATIVE SERVICES - SAE Total	\$22,543	\$22,444	
PERB Total	\$23,620	\$23,517	
CIVIL RIGHTS Total	\$26,577	\$26,461	
TREASURER Total	\$35,193	\$35,039	
ADMINISTRATIVE SERVICES - CENTRAL OFFICE Total	\$38,363	\$38,196	
EMERGENCY MANAGEMENT Total	\$42,558	\$42,373	
SECRETARY OF STATE Total	\$46,637	\$46,433	
HUMAN RIGHTS Total	\$53,234	\$53,002	
ADMINISTRATIVE SERVICES - HRE Total	\$58,191	\$57,937	
AUDITOR Total	\$70,979	\$70,670	
CULTURAL AFFAIRS Total	\$118,185	\$117,669	
PUBLIC SAFETY Total	\$564,396		
ATTORNEY GENERAL Total	\$185,708		
NATURAL RESOURCES Total	\$233,838		
HUMAN SERVICES Total	\$268,721	\$267,549	
REVENUE Total	\$274,289		
AGRICULTURE Total	\$275,667		
IOWA WORKFORCE DEVELOPMENT Total	\$421,467	\$419,629	
Grand Total	\$4,756,966	\$4,796,005	\$39,039

FY2007

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Decamposity		RENTABLE	FX2007	FY2007		FY2007 Modified	FY2007	
224 OFFICE	DEPARTMENT	SQ. FT.	ASSIGNMENTS	Rate	FY2007 Cost	Rate	Modified Cost	Difference
254 OFFICE S3.44 \$1.26 \$3.425 \$3.425 \$3.40 \$3.40 \$3.405 \$3.425 \$3.405 \$3.425 \$3.40 \$3.405 \$3.425 \$3.405 \$3.	NOISSION	224	OFFICE	\$3.44	\$771	\$3.425	\$767	£ <del>\$</del> -
307 OFFICE   \$3.44   \$1.055   \$3.425   \$9.55	MMISSION	254	OFFICE	\$3.44	\$873	\$3.425	\$869	-\$4
100   OFFICE   \$3.44   \$11.266   \$3.425   \$3.45   \$3.45	NOISSION	307	OFFICE	\$3.44	\$1,055	\$3.425	\$1,050	- <del>-</del>
1,083 OFFICE   53.44   53.150   53.425   53.42	NOISSION	369	OFFICE	\$3.44	\$1,269	\$3.425	\$1,264	9\$-
Total   1,083 OFFICE   53.44   54.364   53.425   5.406 OFFICE   53.44   54.364   53.425   5.406 OFFICE   53.44   516.735   53.425   5.406 OFFICE   53.44   51.706   53.425   5.406 OFFICE   53.44   51.706   53.425   5.406 OFFICE   53.44   51.706   53.425   5.406   53.425	MMISSION	916	OFFICE	\$3.44	\$3,150	\$3.425	\$3,136	-\$14
1411 OFFICE   13.44   18.64   18.48   18.48   18.48   18.45	MMISSION	1,083	OFFICE	\$3.44	\$3,724	\$3.425	\$3,708	-\$16
TOTAL  TO	NOISSION	1,411	OFFICE	\$3.44	\$4,854	\$3.425	\$4,833	-\$21
Particle	NOISSION	4,865		\$3.44	\$16,735	\$3.425	\$16,662	-\$73
Total	MMISSION	2,172		\$2.50	\$5,429	\$3,425	\$7,438	\$2,009
- ITE	MMISSION Total			•	\$44,550		\$46,388	\$1,838
11	RATIVE SERVICES - ITE	216	_	\$3.44	\$743	\$3.425	\$740	-\$3
SERVICES - ITE     36,443 OFFICE     S.3.44 \$51,596 \$3.425 \$3.425     S.3.45 \$3.425 \$3.425     S.3.47 \$3.425 \$3.425     SERVICES - ITE     SERVICE		492		\$3.44	\$1,692	\$3,425	\$1,685	-\$7
SERVICES - ITE	SERVICES	522		\$3.44	\$1,796	\$3.425	\$1,788	<del>\$</del> 9
SERVICES - ITE	SERVICES	1 624		\$3.44	\$5.585	\$3.425	\$5,561	-\$24
SERVICES - ITE	SERVICES -	14 446		\$3.44	\$49.696	\$3,425	\$49,479	-\$217
SERVICES - ITE	SERVICES -	36.143		\$3.44	\$124,332	\$3.425	\$123,790	-\$542
SERVICES - ITE Total	SERVICES -	1.247	STORAGE	\$2.50	\$3,117	\$3.425	\$4,271	\$1,153
SERVICES - ITE Total   32,182 LAB   \$5.57   \$179,252   \$5.57   \$1     1,865 OFFICE   \$3.44   \$6.441   \$3.425   \$5.57   \$1     1,845 OFFICE   \$3.44   \$179,265   \$3.425   \$5.45   \$1     1,241 OFFICE   \$3.44   \$1.765   \$3.425   \$1     1,242 OFFICE   \$3.44   \$1.765   \$3.425   \$1     1,241 OFFICE   \$3.44   \$1.765   \$1.862   \$1.862     1,241 OFFICE   \$3.44   \$1.765   \$1.862     1,241 OFFICE   \$3.44   \$1.765   \$1.862     1,241 STORAGE > 1000   \$2.50   \$1.845   \$1.825   \$1.865     1,241 STORAGE > 1000   \$2.50   \$1.845   \$1.825   \$1.862     1,241 STORAGE > 1000   \$2.50   \$1.842   \$1.845   \$1.845     1,241 STORAGE > 1000   \$2.50   \$1.842   \$1.845		1274	STORAGE	\$2.50	\$3,186	\$3.425	\$4,365	\$1,179
32,182   LAB   \$5.57   \$7179,252   \$5.57   \$71     1,865   OFFICE   \$3.44   \$6,414   \$3.425   \$5.57     1,865   OFFICE   \$3.44   \$6,414   \$3.425   \$5.57     1,874   OFFICE   \$3.44   \$6,414   \$3.425   \$5.425   \$5.425     1,874   OFFICE   \$3.44   \$4.126   \$3.425   \$5.425     1,874   OFFICE   \$3.44   \$4.126   \$3.425   \$5.425     1,874   STORAGE < 1000   \$3.44   \$4.17,815   \$3.425   \$5.425     1,83   STORAGE < 1000   \$3.44   \$4.17,815   \$3.425     1,845   OFFICE   \$3.44   \$4.17,815   \$3.425     1,845   OFFICE   \$3.44   \$4.17,815   \$3.425     1,845   OFFICE   \$3.44   \$4.154   \$3.425     1,83   OFFICE   \$3.44   \$4.154   \$3.425     1,28   OFFICE   \$3.44   \$5.425   \$3.425     1,37   STORAGE > 1000   \$2.50   \$3.204   \$3.425     1,37   STORAGE > 1000   \$2.50   \$5.425     1,38   OFFICE   \$3.44   \$5.745   \$5.425   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.2745   \$5.425   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.2745   \$5.425   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.2745   \$5.425   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.745   \$5.425   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.745   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.745   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.745   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.425   \$5.425     1,38   OFFICE   \$3.44   \$5.425   \$5					\$190,147		\$191,677	\$1,531
1,865 OFFICE   53.44	4FAI TH	32,182		\$5.57	\$179,252	\$5.57	\$179,252	\$0
Total   15,906   53,425   5	HEALTH	1,865		\$3.44	\$6,414	\$3.425	\$6,387	
13,740 OFFICE \$3.44 \$47,265 \$3.425 \$8  18,445 OFFICE \$3.44 \$47,265 \$3.425 \$8  18,445 OFFICE \$3.44 \$117,815 \$3.425 \$8  483 STORAGE <1000 \$2.50 \$6.866 \$3.425 \$8  483 STORAGE <1000 \$2.50 \$6.866 \$3.425 \$8  483 STORAGE >1000 \$2.50 \$6.866 \$3.425 \$8  483 STORAGE >1000 \$2.50 \$6.866 \$3.425 \$8  484 \$117,815 \$3.425 \$8  483 STORAGE >1000 \$2.50 \$6.866 \$3.425 \$8  484 \$3.425 \$3.425 \$8  485 STORAGE >1000 \$2.50 \$4.154 \$3.425 \$8  485 STORAGE >1000 \$2.50 \$8.4154 \$3.425 \$8  485 STORAGE >1000 \$2.50 \$8.4154 \$3.425 \$8  485 STORAGE >1000 \$2.50 \$8.4154 \$3.425 \$8  485 STORAGE >1000 \$2.50 \$8.425 \$8  485 STORAGE >1000 \$2.50 \$8.425 \$8  485 STORAGE >1000 \$2.50 \$2.593 \$8.425 \$8  485 STORAGE >1000 \$2.50 \$8.425 \$8  485 STORAGE >1000 \$2.425 \$8	HEALTH	4,641	_	\$3.44	\$15,966	\$3.425	\$15,896	
18,445 OFFICE   \$3.44 \$63,451 \$3.425 \$5 \$4 \$63,451 \$3.425 \$5 \$4 \$63,451 \$3.425 \$5 \$4 \$63,451 \$3.425 \$5 \$4 \$63,451 \$3.425 \$5 \$4 \$64 \$64,600 \$3.44 \$117,815 \$3.425 \$6 \$6 \$3.425 \$6 \$6 \$3.425 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6 \$6	HEALTH	13,740		\$3.44	\$47,265	\$3.425		
1748   OFFICE   \$3.44 \$117,815 \$3.425 \$11     1704a	4EALTH	18,445		\$3.44	\$63,451	\$3.425		
Total	HEALTH	34,248	OFFICE	\$3.44	\$117,815		è	ĕΫ
Total         \$2.747         STORAGE > 1000         \$2.50         \$6.866         \$3.425         \$436,689         \$435,689         \$44         \$526         \$3.425         \$436,689         \$436,589         \$44         \$526         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$436,686         \$3.425         \$446,686         \$446,686         \$446,686         \$446,686         \$446,686         \$446,686         \$452,745         \$446,686         \$446,68	HEALTH	483	STORAGE	\$3.44	\$1,660			
Total         \$438,689         \$44           Total         \$3.44         \$526         \$3.425         \$4           7,903         OFFICE         \$3.44         \$27,187         \$3.425         \$6.026         \$6.0	HEALTH	2,747	STORAGE	\$2.50	\$6,866			
153 OFFICE	HEALTH Total				\$438,689		\$44	\$1,4
7,903 OFFICE \$3.44 \$27,187 \$3.425 \$\$ 12,537 OFFICE \$3.44 \$43,126 \$3.425 \$\$ 1,662 STORAGE > 1000 \$2.50 \$4,154 \$3.425 \$\$  9,981 OFFICE \$3.44 \$34,335 \$3.425 \$\$  1,281 STORAGE > 1000 \$2.50 \$3,204 \$3.425 \$\$  1,281 STORAGE > 1000 \$2.50 \$3,204 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2,593 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2,593 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2,593 \$3.425 \$\$  1,533 OFFICE \$3.44 \$52,745 \$3.425 \$\$  1,5,333 OFFICE \$3.44 \$52,745 \$3.425 \$\$  1,5,333 OFFICE \$3.44 \$52,745 \$3.425 \$\$  1,5,333 OFFICE \$3.44 \$52,745 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2.50 \$2.50 \$\$  1,037 STORAGE > 1000 \$2.50	: SNOIL	153		\$3.44				
12,537 OFFICE \$3.44 \$43,126 \$3.425 \$\$  1,662 STORAGE > 1000 \$2.50 \$4,154 \$3.425 \$\$  1,281 STORAGE > 1000 \$2.50 \$3.44 \$3.425 \$\$  1,281 STORAGE > 1000 \$2.50 \$3.204 \$3.425 \$\$  1,281 STORAGE > 1000 \$2.50 \$3.204 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2.593 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2.593 \$3.425 \$\$  1,533 OFFICE \$3.44 \$52.745 \$3.425 \$\$  1,037 STORAGE > 1000 \$2.50 \$2	SNOIL	7,903		\$3.44				
1,662 STORAGE >1000 \$2.50 \$4,154 \$3.425 \$3.425 \$3.425 \$3.425 \$3.44 \$34,335 \$3.425 \$3.4	SNOIL	12,537		\$3.44	<del>97</del>			
## ## ## ## ## ## ## ## ## ## ## ## ##	SNOIL	1,662		\$2.50				
**Total       \$34,335       \$3.425       \$4         ***Total       \$34,335       \$3.425       \$3.425         ***HABILITATION       \$578       OFFICE       \$3.44       \$3,435       \$3.425         ***HABILITATION       \$78       OFFICE       \$3.44       \$1,990       \$3.425         ***HABILITATION       \$1,333       OFFICE       \$3.44       \$1,990       \$3.425         ***HABILITATION       \$15,333       OFFICE       \$3.44       \$52,745       \$3.425       \$3.425	TIONS Total				\$74,993			7
Total   STORAGE   1,281   STORAGE   1000   \$2.50   \$3,204   \$3,425   \$3,432   \$3,432   \$3,432   \$3,432   \$3,432   \$3,432   \$3,432   \$3,432   \$3,432   \$3,425   \$3,425   \$4,990   \$3,425   \$4,44   \$52,745   \$3,425   \$3,442   \$3,425   \$3,4	FFAIRS	9,981		\$3.44			97	
Total         \$37,538         \$           998 OFFICE         \$3.44         \$3,432         \$3.425           1,037 STORAGE > 1000         \$2.50         \$2,593         \$3.425           SE,026         \$6,026           STR OFFICE         \$3.44         \$1,990         \$3.425           SHABILITATION         \$1,990         \$3.425         \$3.425	FFAIRS	1,281		\$2.50				
998 OFFICE \$3.44 \$3,432 \$3.425 1,037 STORAGE > 1000 \$2.50 \$2,593 \$3.425 \$5,026  578 OFFICE \$3.44 \$1,990 \$3.425 15,333 OFFICE \$3.44 \$52,745 \$3.425 \$	FFAIRS Total				\$37,538		97	\$1,036
1,037 STORAGE >1000 \$2.50 \$2,593 \$3.425 \$6,026 578 OFFICE \$3.44 \$1,990 \$3.425 15,333 OFFICE \$3.44 \$52,745 \$3.425 \$		866	_	\$3.44				
\$3.44 \$1,990 \$3.425 15,333 OFFICE \$3.44 \$52,745 \$3.425 \$		1,037						
578 OFFICE \$3.44 \$1,990 \$3.425 15,333 OFFICE \$3.44 \$52,745 \$3.425 \$	Total				\$6,026			\$945
15,333 OFFICE \$3.44 \$52,745 \$3.425	ONAL REHABILITATION	578		\$3.44				
	ONAL REHABILITATION	15,333		\$3.44				5 -\$230

	RENTABLE	FY2007	FY2007		FY2007 Modified	FY2007	
DEPARTMENT	SQ. FT.	ASSIGNMENTS	Rate	FY2007 Cost	Rate	Modified Cost	Difference
VOCATIONAL REHABILITATION	15,434	OFFICE	\$3.44	\$53,092	\$3.425	\$52,861	-\$232
VOCATIONAL REHABILITATION	23,080	OFFICE	\$3.44	\$79,394	\$3.425	\$79,047	-\$346
	827	STORAGE <1000	\$3.44	\$2,844	\$3.425	\$2,832	-\$12
VOCATIONAL REHABILITATION	1,559	STORAGE >1000	\$2.50	\$3,898	\$3.425	\$5,341	\$1,442
VOCATIONAL REHABILITATION Total				\$193,963		\$194,576	\$614
FDLICATION	5,681	OFFICE	\$3.44	\$19,543	\$3.425	\$19,457	-\$85
TOTATION	6,736	OFFICE	\$3.44	\$23,172	\$3.425	\$23,071	-\$101
EDISCATION	6,736	OFFICE	\$3.44	\$23,172	\$3,425	\$23,071	-\$101
FDLICATION	6,736	OFFICE	\$3.44	\$23,172	\$3.425	\$23,071	-\$101
EDICATION	6,753	OFFICE	\$3.44	\$23,230	\$3.425	\$23,129	
FDUCATION	31,806	OFFICE	\$3.44	\$109,414	\$3.425	\$108,937	-\$477
EDUCATION	31,806	OFFICE	\$3.44	\$109,414	\$3.425		-\$477
EDUCATION	2,035	STORAGE >1000	\$2.50	\$5,086	\$3.425		\$1,882
EDUCATION Total	•			\$336,203		\$336,641	\$438
INSPECTIONS & APPEALS	20,426	OFFICE	\$3.44	\$70,264	\$3.425	\$69,958	-\$306
INSPECTIONS & APPEALS	34,111	OFFICE	\$3.44	\$117,341	\$3.425	\$116,829	-\$512
INSPECTIONS & APPEALS	136	STORAGE <1000	\$3.44	\$469	\$3.425	\$467	-\$2
INSPECTIONS & APPEALS	1,071	STORAGE >1000	\$2.50	\$2,678	\$3,425	\$3,669	
INSPECTIONS & APPEALS Total			•	\$190,752		\$190,923	\$171
LINIVERSITY OF IOWA	31,211	LAB	\$5.57	\$173,845	\$5.57	\$173,845	
UNIVERSITY OF IOWA Total			•	\$173,845		\$173,845	\$0
TRANSPORTATION	616	OFFICE	\$3.44	\$2,119	\$3.425	\$2,110	
TRANSPORTATION Total			•	\$2,119			6\$-
ETHICS	2,990	OFFICE	\$3.44	\$10,286	\$3.425	\$10,241	-\$45
ETHICS	208	STORAGE <1000	\$3.44	\$716	\$3.425		
ETHICS Total				\$11,001			-\$48
OFFICE OF DRUG CONTROL POLICY	4,730		\$3.44	\$16,271	\$3.425	\$1	
OFFICE OF DRUG CONTROL POLICY	249	STORAGE <1000	\$3.44	\$858	\$3.425	\$854	
OFFICE OF DRUG CONTROL POLICY Total			•	\$17,129		97	-\$75
MANAGEMENT	906	OFFICE	\$3.44	\$3,118	\$3.425		
MANAGEMENT	4,169		\$3.44	\$14,341	\$3.425		
MANAGEMENT Total				\$17,460		\$17,383	-\$76
GOVERNOR'S OFFICE	6,095	OFFICE	\$3.44	\$20,967	\$3.425		
GOVERNOR'S OFFICE Total			-	\$20,967		\$20,875	
ADMINISTRATIVE SERVICES - SAE	6,553	OFFICE	\$3.44	\$22,543	\$3.425		
ADMINISTRATIVE SERVICES - SAE Total			•	\$22,543			
PERB	6,617		\$3.44	\$22,761	\$3.425	\$2.	€9
PERB	250	STORAGE <1000	\$3.44	\$859	\$3.425		
PERB Total				\$23,620			-\$103
CIVIL RIGHTS	7,726	OFFICE	\$3.44	\$26,577	\$3.425		
CIVIL RIGHTS Total				\$26,577		\$26,46	-\$116
CIVIL RIGHTS CIVIL RIGHTS Total	7,726	OFFICE	\$3.44	\$26,577 <b>\$26,57</b> 7	1 11	\$3.425	

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		!		•	FY2007	F004781	
DEPARTMENT	RENTABLE SQ. FT.	FY2007 ASSIGNMENTS	FY 200/ Rate	FY2007 Cost	Rate	ost	Difference
PIIRI IC SAFETY Total				\$564,396		\$563,660	-\$736
ATTORNEY GENERAL	3,050	OFFICE	\$3.44	\$10,492	\$3.425	\$10,446	-\$46
ATTORNEY GENERAL	9,295	OFFICE	\$3.44	\$31,974	\$3.425	\$31,835	-\$139
ATTORNEY GENERAL	41,004	OFFICE	\$3.44	\$141,053	\$3.425	\$140,437	-\$615
ATTORNEY GENERAL	637	STORAGE <1000	\$3.44	\$2,190	\$3.425	\$2,180	-\$10
ATTORNEY GENERAL Total			•	\$185,708		\$184,899	-\$810
NATIDAL BESOLBEES	1,595	OFFICE	\$3.44	\$5,488	\$3.425	\$5,464	-\$24
NATION BESOIRCES	31,021		\$3.44	\$106,714	\$3.425	\$106,248	-\$465
NATIRAL RESOLINGES	35,360	OFFICE	\$3.44	\$121,637	\$3.425	\$121,107	-\$530
NATIBAL RESOURCES Total			•	\$233,838		\$232,819	-\$1,020
	2.751	OFFICE	\$3.44	\$9,463	\$3.425	\$9,422	-\$41
	34,362	_	\$3.44	\$118,205	\$3.425	\$117,690	-\$515
TOWAN SERVICES	41,004		\$3.44	\$141,053	\$3.425	\$140,437	-\$615
HIMAN SERVICES Total	•		•	\$268,721		\$267,549	-\$1,172
	4.281	OFFICE	\$3.44	\$14,727	\$3.425	\$14,662	-\$64
	34.451		\$3.44	\$118,510	\$3.425	\$117,993	-\$517
	41,004		\$3.44	\$141,053	\$3.425	\$140,437	-\$615
	•		•	\$274,289		\$273,093	-\$1,196
	8.328	LAB	\$3.44	\$28,647	\$3.425	\$28,522	-\$125
AGRICOLLIONE ACRICOLLITIEE	33,221		\$3.44	\$114,280	\$3.425	₹	-\$498
AGNICOLI GILE	403	_	\$3.44	\$1,388	\$3.425		9\$-
AGNICOLI CILE	15,464	_	\$3.44	\$53,195	\$3,425		-\$232
AGNICOLLICITE AGDICILI TIERE	22,720		\$3.44	\$78,157	\$3.425	\$77,816	-\$341
AGRICIE TERR Total	•			\$275,667		\$274,465	-\$1,202
COMA WORKEORGE DEVELOPMENT	8,074	OFFICE	\$3.44	\$27,774	\$3.425	\$27,653	-\$121
LOWA WORKEORCE DEVELOPMENT	9,498	OFFICE	\$3.44	\$32,673	\$3.425		-\$142
CONA WORKEORCE DEVELOPMENT	11,897	OFFICE	\$3.44	\$40,924	\$3.425		-\$178
LOWA WOLKS CITCLE DEVELOR WITH	11,897	_	\$3.44	\$40,924	\$3.425		-\$178
COMA WORKEORGE DEVELOR WILLS	17,788		\$3.44	\$61,190	\$3.425		
LOWA WORKFORCE DEVELOPMENT	19,744	DEFICE	\$3.44	\$67,919	\$3.425		
IOWA WORKFORCE DEVELOPMENT	19,744	) OFFICE	\$3.44		\$3.425		
IOWA WORKFORCE DEVELOPMENT	22,935	5 OFFICE	\$3.44	₩	\$3.425	↔	ĕΫ
DOWA WORKFORCE DEVELOPMENT	437	7 STORAGE <1000	\$3.44		\$3.425		
IOWA WORKFORCE DEVELOPMENT	507		\$3.44	\$1,745	\$3.425		ļ
IOWA WORKFORCE DEVELOPMENT Total				\$421,467		\$419,629	-\$1,838
Grand Total				\$4,756,966		\$4,796,005	

# FY07 GSE Utility Budgets Summary Detail

206,398       \$1,272,750       \$1,296,878       \$1,182,270         \$46,352       \$90,480       -\$24,128         \$41,182,270       \$24,128       \$46,139         \$47,081       \$49,670       \$50,612       \$46,139         \$47,081       \$2,589       \$3,531       -\$942         \$467,304       \$3,658,006       \$3,727,352       \$3,397,958         \$190,702       \$260,048       -\$69,346         \$69,346       \$69,346       -\$23,77         \$6,537       \$1,075,385       \$980,351         \$2,500       \$2,377       \$20,007         \$68,674       \$72,451       \$73,825       \$67,301         \$68,674       \$72,451       \$73,825       \$64,39         \$26,979       \$28,463       \$20,002       \$26,439         \$1,484       \$2,003       \$540         \$1,484       \$2,023       \$540		FY '06 Budget	5.5% Increase	7.5% Increase	2.0% Decrease	GSE Recommendation
\$47,081 \$49,670 \$50,612 \$46,139  \$2,589 \$3,531 -\$942  \$942 \$942 \$942 \$942 \$942 \$942 \$942		\$1,206,398	\$1,272,750 \$66,352	\$1,296,878 \$90,480 \$24,128	\$1,182,270 -\$24,128	\$1,206,398
\$3,658,006 \$3,727,352 \$3,397,958 \$3,407,702 \$260,048 -\$69,346 \$69,346 \$69,346 \$8,914 \$127,767 \$116,476 \$2,377 \$8,914 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,007 \$2,377 \$2,377 \$2,451 \$72,451 \$73,825 \$26,439 \$1,373 \$26,439 \$1,484 \$2,023 \$25,023 \$25,023 \$25,439 \$25,023 \$25,439 \$25,023 \$25,439 \$25,023 \$25,439 \$25,023 \$25,439 \$25,023 \$25,023 \$25,439 \$25,023		\$47,081	\$49,670	\$50,612 \$3,531 \$942	\$46,139	\$45,000
\$125,390 \$127,767 \$116,476 \$100,377 \$6,537 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$2,377 \$20,007 \$20,007 \$20,007 \$3,777 \$5,151 \$1,373 \$20,007 \$1,373 \$20,007 \$1,373 \$20,007 \$20,439 \$20,007 \$3,777 \$20,007 \$20,439 \$20,002 \$20,439 \$1,373 \$20,002 \$20,439 \$20,439		\$3,467,304	\$3,658,006	\$3,727,352 \$260,048 \$69,346	\$3,397,958 -\$69,346	\$3,397,958
\$68,674 \$72,451 \$73,825 \$26,439 \$26,439 \$26,979 \$28,463 \$20,002 \$26,003 \$26,439 \$26,979 \$28,463 \$51,484 \$20,003 \$540		\$118,853	\$125,390 \$6,537	\$127,767 \$8,914 \$2,377	\$116,476	\$116,476
\$68,674 \$72,451 \$73,825 \$67,301 \$3,777 \$5,151 -\$1,373 \$1,373 \$26,979 \$28,463 \$29,002 \$26,439 \$1,484 \$2,023 -\$540 \$540	5-Ankeny Labs Difference	\$1,000,358	\$1,055,378 \$55,020	\$1,075,385 \$75,027 \$20,007	\$980,351	\$980,351
\$28,463 \$29,002 \$26,439 \$1,484 \$2,023 -\$540 \$540	Leasing Support Fees 6-SOG Difference	9005000 CO	\$72,451 \$3,777	\$73,825 \$5,151	\$67,301	\$68,674
		\$26,979	\$28,463 \$1,484	\$29,002 \$2,023 \$540	\$26,439 -\$540	\$26,979

# FY07 GSE Utility Budgets Summary Detail

<b>\$1,260,782</b>	\$916,200	\$590,871	\$1,019,569 \$9,629,258
<b>\$1,26</b>			\$1,0 \$9,6
\$1,028,405	\$897,876	\$605,964	1,014,355
\$1,128,097 \$78,704 \$20,988	\$984,915 \$68,715 \$18,324	\$664,706 \$46,375 \$12,367	\$1,112,685 \$ \$77,629 \$20,701
\$1,107,110	\$966,591	\$652,339 \$34,008	\$ 1,091,984 \$56,928
\$1,049,393	\$916,200	\$618,331	\$1,035,056 \$
8-Design and Construction Difference	9-Mail Services Difference Difference	10-Fleet Management Difference	11-Fleet Self Insurance * Difference Difference

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# FY07 GSE Utility Budgets Summary Detail

Difference between the FY'06 budget and the identified increase or decrease. Difference between the 5.5% increase and the 7.5% increase.

\*This budget presumes that FY06 paid claims are no greater than those in FY05. If the projected FY06 paid claims amount (based upon 9 months of "paid" data) is greater than FY05, a waiver and FY07 rate adjustment may be necessary.

#### FY07 GSE Utility Rate Increment Worksheet

#### **Utility Name: PURCHASING - 1**

#### A. FY06 Budget Only

1. Amount = \$1,206,398, Rate/basis = Subscription fee based upon 1% fee received in FY '01, 02 and '03.

#### 2. Services/Results

- a. Improve the value of purchasing services provided to agencies.
- b. Reduce the rate (subscription fee) our customers pay for our services.

#### 3. Benefit

GSE Purchasing will be able to implement the following strategies to achieve results:

- Enhance procurement skills of staff by providing training in spend analysis, negotiation, and procurement best practices.
- Redesign existing procurement processes to make them more timely and efficient.
- Work with a private sector consultant to analyze spending by state government and make recommendations about how to receive better price and value for goods and services purchased by Iowa government.
- Provide more "service" contracting to state agencies. Service contracting is currently not managed as a utility by GSE Purchasing, but rather is offered as a marketplace service.
- Develop partnerships and expand purchasing services to counties, cities, schools, and other governmental entities.
- Aggressively seek rebates from vendors.
- Communicate results to customers.

#### B. FY06 Budget Plus (+) 5.5% Increase

A 5.5% increase is not necessary. By reducing other expenditures, GSE Purchasing will manage this budget without additional funding for salary adjustment & other expenses.

# C. FY06 Budget Plus (+) 2.0% Increase Above "B" N/A

#### D. FY06 Budget Less (-) 2.0% Decrease

- 1. Amount = \$1,182,270, Rate/basis = Reduce subscription fee by 2.0%
- 2. Consequences/Impact
  - a. Training would be reduced, resulting in GSE Purchasing not reaching the goal to improve the value of our service.
  - b. GSE Purchasing would need to curtail plans to expand services to political subdivisions resulting in fewer opportunities to increase revenue, thereby reducing rates for existing customers.

#### GSE RECOMMENDATION/RATIONALE:

**Budget Recommendation:** 

Amount = \$1,206,398, Rate/basis = Continue current subscription fee based upon 1% fee received in FY '01, 02 and '03.

#### **Rationale for Recommendation:**

Adopt FY '06 budget as basis for FY '07 rate. GSE requests additional flexibility to aggressively seek rebates from vendors. If no rebates are achieved, customers will continue to pay the rate established. If the rebate program is successful, GSE will request a reduction in purchasing utility fees to the extent that vendor rebates become available to cover utility costs. Rebates would also be utilized to provide staff training and enhance the strategic sourcing initiative. GSE will provide quarterly reports to the Customer Council that summarize rebate results.

#### **Basis for FY08 GSE Utility Rate Charges**

- 1. Purchasing To be determined per GSE presentation.
- 2. Blanket Bond Pro-ration based upon the number of agency FTEs.
- 3. Association (Office and Storage) Pro-ration based upon the amount of square footage utilized (one rate).
- 4. Ankeny Labs Pro-ration based upon the amount of square footage utilized.
- 5. Seat of Government Leasing Square footage of leased space utilized.
- 6. Outside Seat of Government Leasing Billable hours.
- 7. Design and Construction Project Management Billable hours.
- 8. Mail Services
  - A. Base mail services Volume based subscription fee.
  - B. Metered mail services Volume based subscription fee.
  - C. Mail delivery services Volume based subscription fee.
- 9. Fleet Management Pro-ration based upon the number of active vehicles per agency.
- 10.Fleet Self Insurance (Risk) Pro-ration based upon the number of active vehicles per agency.
- 11.Depreciation Number of active vehicles per agency not fully depreciated.

**Date:** October 17, 2005

To: GSE Customer Council

From: Jim Chrisinger, Jennifer St. John, and Marcia Spangler

Re: Purchasing Formula for FY08

These issues are complicated and there are no easy answers. That said, our committee wrestled with the issues and offers the following options for discussion. With the wisdom of the entire Council and GSE partners adding to the mix, I'm confident we can come up with something to improve performance and accountability, and be workable for GSE.

The options below are not mutually exclusive. Some mix 'n match is possible.

#### 1. Raise the limit for agency purchases on their own to \$10,000

This step would reduce DAS time commitments for smaller purchases and lead to increased rebate dollars as DAS focuses on larger purchases. This change should be accompanied by GSE training for agencies to ensure all agencies understand the rules and the process. The way such a change would affect payments to GSE would also need to be considered and resolved.

#### 2. Agencies pay a flat fee (subscription), by agency size

This approach has the advantages of simplicity, stability, and predictability, especially for GSE. Federal guidelines would preclude basing this fee on FTEs, but it could be based on dollars, excluding personnel/payroll costs.

This approach encourages agencies to use GSE services, perhaps to a fault. It does not allow agencies flexibility in deciding how much service they want to buy, as opposed to do themselves.

GSE is working to reduce these fees by increasing rebate revenue and using that revenue to reduce rates.

#### 3. Differentiate large-scale, bulk buying from one-time, unique item purchases

GSE adds the most value in the former and the least in the latter. Find ways, including through strategic sourcing, for GSE to be compensated for putting advantageous contracts in place for bulk buying, probably through a percentage charge. Eliminate loopholes so all contribute to these charges, thereby lowering the rate needed to support the activity.

Concerns by GSE about revenue predictability would need to be addressed.



# Customer (Focus)

A service update newsletter for valued DAS customers

VOLUME 3 ISSUE 3

MAY/JUNE 2006

# Purchasing Team saves the State big money

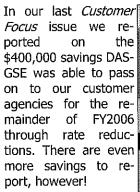
# INSIDE THIS

Energy Update	2
Project	

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- Notes & 3 Reminders
- Habitat House 4
- 2007 Triathlon 5 in Des Moines
- AIP investment 5
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  Camera
- Lights in the 6
  Historical Bldg.
- Dates to 7
  Remember
- PDS Seminar 7 Spotlight

Customer Focus is a bimonthly update for department management teams from the Department of Administrative Services. For more information, please visit our website at http://das.iowa.gov/.

Contact the editor at Laura.Riordan@iowa.gov. We encourage your feedback.



Beginning with your January bill you should have noticed a significant reduction in the purchasing utility fee charged to agencies. This change represents a \$300,000 reduction in the fee, and a 50 percent reduction in your bill for the bal-



The Purchasing Team was honored at DAS' Spring *Over the Top* recognition ceremony for going "above and beyond." From left to right are: Row 1 — Debbie O'Leary, Barbara Sullivan, Pam Dickey, Lois Schmitz, Sharon Downey; Row 2 — Paul Carlson, Nola Penland, Dave Kaili, Ashley Super, Ken Paulsen, Jim Chrisinger (IDOM—presenter), Randall Stapp, Doug Reed, and Jeanette Chupp.

ance of FY2006.

This fee reduction was made possible due to a number factors, including: the aggressive pursuit of vendor rebates. the inclusion of purchases political subdivisions in the rebate formula, and the ability of DAS Purchasing to hold the line on costs. Purchasing has not requested a fee increase

(Continued on page 3)

#### eDAS wins awards, national recognition

The Iowa Department of Administrative Services has recently been recognized by two organizations for excellence in enhancing workplace performance and managing the business of state government. Both applications featured the eDAS online program for ordering DAS products and services.

At the April 3-5 Gartner Portals, Content & Collaboration Summit, DAS was one of three agencies nationwide awarded the High-Performance Workplace Excellence award.

The Iowa Department of Administrative Services received the Culture Change Award for effecting significant culture change using technology that dramatically improved their business.

(Continued on page 4)

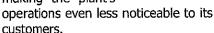
# Rate-Setting Period — opportunity to comment

Department Directors and Financial Managers — keep an eye on your e-mail inbox. The DAS Customer Councils are about to begin the ratesetting process for utility services provided by DAS. Proposed rates will be sent to you and posted on the DAS website by June 30. The 30-day comment period ends July 31, and the Customer Councils will set the final rates during their August meetings.

# **Energy Update Project on the Complex**

Humming along on the south side of the Capitol Complex is a building few state employees probably give much thought — the Central Utilities & Energy Plant. All employees on the Complex, however, are significantly

affected by the operations that go on there — heating and cooling of the buildings, fire alarm monitoring, and energy generation. Recent improvements to this facility will increase efficiency and save money, all while making the plant's



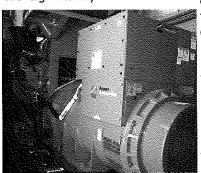
One improvement is the installation of additional generators at the plant. When they are all in place they will be capable of producing 10 megawatts of energy — enough to run a good-sized city. Also, the Complex used to be wired with lines of primary and secondary radial feeds (coming from a common center, like the spokes of a bicycle wheel). The

problem with that was that if there was a break in the line, anything after it would be cut off from power. The new system will be a loop feed, so if one side loses power, a building

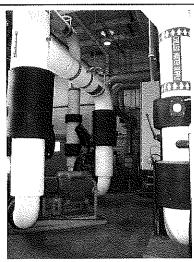
can still be fed from the other side. (Think of the new Christmas lights where you can remove one bulb but the rest stay lit.) You have noticed mav holes being dug and large green boxes around the Complex these are part of this new system. These generators will able to be up and

loaded in 10 seconds when needed in an emergency, minimizing the effect on Complex systems and customers.

The Utilities & Energy Plant also has two new pumps for the chillers, which use cold water to cool the air that is pumped through the air conditioning system. The new pumps allow operators to throttle the motors back and control how the water



money, all while One of the Complex's new generators



Inside the Central Utilities & Energy Plant

is chilled better. The hot and cold air is carried to all buildings through pipes in the tunnel system, which starts at the Plant.

There are many other projects happening on the Capitol Complex, keeping the Plant's 10 engineers, one plumber and one automation technician very busy! DAS will continue to look for ways to improve services for customers.

#### Customers receive ITE Mainframe rebate worth over \$2 Million

I DAS is pleased to provide our customers a rebate related to the use of DAS Mainframe services. This rebate, totaling approximately \$2 mil-I lion, is provided to you for a variety of reasons. With the FY06 mainframe upgrade and associated increase in capacity, there was more I utilization of services than anticipated, resulting in more revenue than we had projected. DAS will be rebating marketplace fees collected from you based on your actual consumption during the period July 2005 - February 2006 for these .mainframe services.

This rebate will appear on your May *eDAS* bill and will include the exact amount of your rebate and the details that were used to calculate your consumption of services for this period. We will continue to review mainframe rates to determine potential long-term rate reductions in this area.

Should you have any questions, please contact Gerd Clabaugh, DAS Interim Chief Financial Officer, at 15 1 5 - 2 8 1 - 3 0 0 8 or Gerd.Clabaugh@iowa.gov.

# **DAS Customer Surveys**

In March Essman/Research sent surveys to DAS' customers from October—December of 2005. Thank you to all those who took time to respond to the survey and provide us with valuable feedback on our services. The summary of those responses is available online through the DAS website.

DAS is required to conduct quarterly surveys of our customers. Therefore we will be sending out the next survey shortly — again with the assistance of Essman/Research — to those customers who ordered products or services through DAS during January, February or March of 2006.

# Purchasing Team saves the State big money

(Continued from page 1)

from the GSE Customer Council for three fiscal years.

Broken down into numbers by fiscal year, it's easy to see the progress Purchasing is making with vendor rebates:

- In Fiscal Year 2004, DAS Purchasing received \$38,400 in rebates:
- In Fiscal Year 2005, DAS Purchasing received \$300,000 in rebates; and
- For Fiscal Year 2006, DAS Purchasing is on target to meet its goal of receiving \$500,000 in rebates.

Rebates are received from vendors based upon the volume of purchases and do not affect contract prices. The majority of rebates received from technology companies resulted from counties, schools, cities, and community colleges purchasing computers and related Information Technology equipment from DAS contracts.

DAS Purchasing has been doing more than reducing their utility rate, however. Members of the Purchasing team were also involved in the Kaizen Process with the Department of Corrections, resulting in streamlining DOC's procurement process, making their system more efficient, and saving money and time. Whereas DOC's former system of procuring items involved 118 steps, the Kaizen Process reduced it to 30 steps — a 75% change! For more information on the DOC Kaizen Project, read DOC's Spring '06 newsletter online here.

Purchasing Director Debbie O'Leary and her team have also been intrinsically involved in the Iowa Strategic Sourcing Initiative, which just had their first big win with renegotiating the State's office supplies contract with OfficeMax, resulting in over 15% in savings, for an estimated impact of \$1,350,000 annually. The new prices are expected to be in effect by May 15, 2006. 'Office Supplies' is the first of many categories being addressed as part of the statewide Strategic Sourcing Initiative, which is expected to yield significant savings for Iowa.

We are pleased to report this good news to you and look forward to continuing the cooperative, entrepreneurial spirit that has brought about savings and efficiencies in state government. If you have questions concerning this information, please feel free to contact Debbie O'Leary at 281-8384 or via email at Debbie.Oleary@iowa.gov.

#### DAS/GSE Food Bank Silent Auction

DAS/GSE is once again holding its annual Silent Auction to benefit the Food Bank of Iowa. This year's auction will be held Monday - Thursday, May 15 - 18 on Level A of the Hoover Building.

Some of the items already collected include: a Green Bay Packers autographed football, a one-week and a weekend stay in Mollie Anderson's cabin in Nebraska, an Isabel Bloom statue, jewelry, a wooden rocking horse from Iowa Prison Industries, bath and body gift baskets, gift certificates, and much more. View the complete list of items to be auctioned online at <a href="http://das.gse.iowa.gov/Auction/Auction.html">http://das.gse.iowa.gov/Auction/Auction.html</a>.

All state employees are invited and encouraged to take part in the silent auction May 15-18. If you have

# **Notes & Reminders**

any questions, please contact Pam Dickey at <u>Pam.Dickey@iowa.gov</u> or 515-281-6355.

#### HRE COO honored

Nancy Berggren, COO of the Human Resources Enterprise, has been awarded the 2006 MPA Distinguished Alumnus Award from Drake University's Pi Alpha Alpha, a national honor society formed to recognize and promote excellence in the study and practice of public affairs and administration. Drake University is a 1976 Founding Chapter of Pi Alpha Alpha.

Nancy joins the ranks of recent MPA Distinguished Alumnus Award winners, **Cindy Eisenhauer**, Chief of Staff, Office of the Governor; **Mark Stevens**, Polk County Manager &

Director of the Iowa Events Center Project; **Judy Bradshaw**, Sergeant, Des Moines Police Department; **Mark Reed**, CEO of Make A Wish Foundation; **David Yepsen**, Chief Political Writer, Des Moines Register; **Bill McCarthy**, Chief of Police, City of Des Moines, and **Mike Bascino**, Adjutant General, Iowa National Guard.

Please join us in congratulating Nancy for receiving this honor.

#### **Conserving Energy on the Complex**

Do you have a "Bright Idea" for saving energy on the Capitol Complex? Send it to <a href="mailto:energy@iowa.gov">energy@iowa.gov</a>.

# eDAS wins awards, continued

(Continued from page 1)

Some of the key criteria used in evaluating HPW Excellence Award candidates included clarity of initial objectives and merits, innovation, cultural sensitivity and focus, inclusiveness, synergy and generality.

On March 29, 2006, the National Association of State Chief Administrators (NASCA) announced the individual state winner of their annual 2006 Outstanding Program Award to the Iowa Department of Administrative Services (DAS) for their innovative work in managing the business of state government agencies entitled, Entrepreneurial Management in Iowa State Government.

DAS submitted application their which showcased Iowa's new eDAS system. eDAS is the new online billing and service request system of It is de-DAS. signed to provide customers (other and local state agencies) with an accurate. timely and cohesive online experience. eDAS combines billing data from multiple legacy systems to

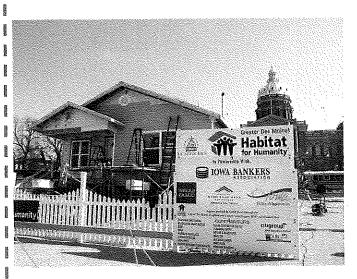
"[This award] has
validated the challenging
work state employees
were faced with in
implementing an entirely
new concept to state
government ..."

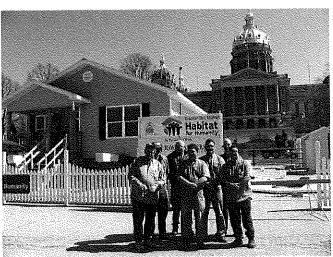
— Governor Tom Vilsack

provide customers with one monthly invoice.

"We are honored that DAS has received this award from NASCA," said Governor Vilsack. "It has validated the challenging work state employees were faced with in implementing an entirely new concept to state government operating their 'business' like an entrepreneur would, taking a customer-focused approach to delivering services in a competitive marketplace. Iowans expect results from state government, and we take that responsibility very seriously."

# Habitat for Humanity House built on Capitol Complex





During the week of April 3-10, volunteers converged on the parking lots west of the Capitol Building to help Carman Kelly build her home. Habitat for Humanity's "A Capitol Idea" project constructed the house in the week's time, then the house was moved to its permanent location on the East side of Des Moines.

Shown in the photograph on the right are members of DAS' grounds, mechanical and engineering teams standing in front of the completed house. From left to right are: Steve Rush, James Meisch, Randy Howard, James Topf, Tony Ortgies, Jeff Foster and Rob Fulton.

# 2007 Triathlon to be held in Des Moines

Des Moines will join the ranks of leading cities of the world when it hosts the first Hy-Vee ITU World Cup Triathlon on June 17, 2007. Des Moines will be only the fourth U.S. city to host a World Cup elite triathlon since the competition began, joining Honolulu, New York City and St. Petersburg, Florida.

The Des Moines event will be the richest ever on the elite triathlon

circuit, with a total pro purse of more than \$700,000. Hy-Vee will host a concurrent citizens' race — the Hy-Vee Triathlon — for enthusiasts who will compete in age-group and team events. They will be vying for more than \$40,000 in gifts and prizes.

In addition to the record-large purse, the Hy-Vee ITU World Cup Triathlon is also expected to draw top athletes because it is a qualifying event for both the 2007 World Triathlon Championships in Hamburg, Germany in September 2007, and the 2008 Beijing Summer Olympics.

The events are expected to draw thousands of people from around the world to Iowa's capital city, plus drawing in an even larger audience through telecasts in more than 100 countries around the world.

Information provided by Hy-Vee. For further details, go to hy-veetriathlon.com.

#### Active Investment Providers offer new investment tools

The active investment providers for the Retirement Investors' Club (also known as the State's deferred compensation program), have various tools to help you determine the best savings plan for your specific retirement needs. Investment education, risk evaluation, retirement calculators, etc. help answer the question "How should I invest my money?" Some newer tools offered are:

ACTIVE PRO- VIDER	INVESTMENT TOOL	SERVICE PROVIDED
AIG VALIC	Guided Portfolio	professional advice, portfolio management, on- going education
	Account Aggregation	allows you to view online all your financial accounts in one spot
Hartford	Morningstar Guidance Online	guidance on setting your retirement goals & developing your asset allocation
ING	Morningstar Advice Online	research, education, advice on which invest- ments are appropriate and how much to invest in each one
	Ibbotson Asset Allocation	assistance with diversifying your investment dollars
Nationwide	Morningstar Guidance Online	guidance on setting your retirement goals & developing your asset allocation
	Morningstar Advice Online	research, education, advice on which invest- ments are appropriate and how much to invest in each one

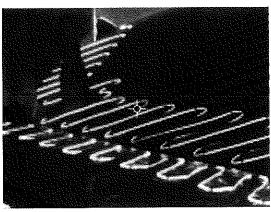
For more information about these tools and other product features, contact your agent or the provider directly at:

Provider	Phone
AIG VALIC	888-568-2542 or 515-267-8743
Hartford	800-424-2825 x 47634 or 319-270-7505
ING	800-555-1970 or 515-698-7973
Nationwide	877-677-3678 option 1 then option 2

Reminder — participants needing to open active provider accounts by July 1, 2006, must complete provider applications no later than June 30. If you do not have accounts open with one of the four active providers by July 1, all contributions (including the employer match) will stop. You may contact AIG VALIC, Harford, ING Financial Advisers, or Nationwide to open your accounts today. To obtain more information about the providers, please review the Retirement Investors' Club <u>Investment Provider Comparison</u>.

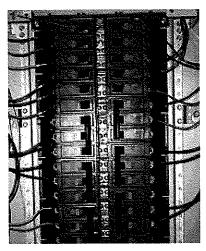
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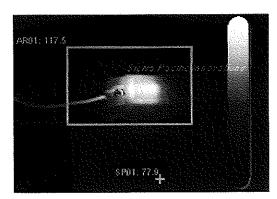


lem within minutes (instead of hours), the system can be quickly repaired and put back into operation.

Below is another example of how the camera will be used. The first image is of a breaker panel. The second image is the same breaker panel, taken with the infrared camera. This image demonstrates that a breaker is overheating. In the past this breaker might have failed before the problem was identified. Now, we can see the problem ahead of time, replace the breaker, and thus minimize disruption to our customers.

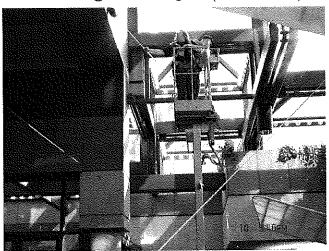


Breaker panel, without infrared imaging



A photo of the same breaker panel, using the new infrared camera

# Shedding more light (and dust!)



DAS/GSE employees Penny Collins and Jeff Foster replace light bulbs and dust beams in the State Historical Building's atrium. This is the first time the light bulbs have had to be changed since the building opened in 1987 — and some of them were still working! 1,650 light bulbs were replaced with long-life, energy-efficient bulbs, expected to last another 10-15 years. To get up into the skylight areas, a special machine that looks like a cross between a cherry picker and a giant spider was brought into the museum. GSE staff had the extra challenge of negotiating their way around the current airplane exhibit hanging in the museum. An outside vendor put in a bid to replace the bulbs at a cost of \$23,000. DAS/GSE staff did it themselves for just \$7,000 — a \$16,000 savings for customers.

## **Dates to Remember**

#### **MEETINGS**

#### **Customer Council Meetings**

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Friday, June 2, 9-11 a.m.
Hoover Level A, EMD Conf. Rm.
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Hoover Lvl B, Conf. Rms 283

#### Information Tech. Enterprise

May meeting cancelled
Tuesday, June 13, 1-3 p.m.
Hoover Bldg, room TBA
(a second June meeting is being scheduled to make up for the May meeting)

For Customer Council information:

http://das.iowa.gov/customer councils/ index.html or contact Laura Riordan at 515-242-5038.

\*\*\*

#### **Technology Governance Board**

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#### **Vertical Infrastructure Committee**

Thursday, May, 10 a.m. — 2 p.m.
Thursday, June 8, 10 a.m.—2 p.m.
Location TBA

# SPECIAL EVENTS DAS/GSE Food Bank Silent Auction

May 15-18 Hoover Building, Level A



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Communication & Listening Communication Enhancement The Art of Win-Win Negotiating

<u>Customer Service</u> Developing a Customer Focused Organization

Diversity & Cultural Competence
Building Departmental Communities:
Managing Diversity at Work
Managing Generational Differences at Work

Government & Law
Citizen's Aide / Ombudsman
Open Records / Public Meetings

Leadership Development
Business and Organizational Ethics
Dimensions of Leadership

Self Development

Managing Effective Meetings
The Effective Facilitator
Time Mastery

<u>Team Development</u> Dimensions of Behavior

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http://www.das.hre.iowa.gov/LearnAtPDS/.

# lows Department of Administrative Services

# Customer (Focus)

A service update newsletter for valued DAS customers

VOLUME 3 ISSUE 3

MAY/JUNE 2006

# Purchasing Team saves the State big money

# INSIDE THIS

- Energy Update 2 Project
- ITE Mainframe 2 Rebate
- Notes & 3 Reminders
- Habitat House
- 2007 Triathlon 5 in Des Moines
- AIP Investment 5
- New Infrared 6
- Lights in the

Historical Bldg.

- Dates to 7
- Remember
- PDS Seminar 7 Spotlight

Customer Focus is a bimonthly update for department management teams from the Department of Administrative Services. For more information, please visit our website at http://das.iowa.gov/-

Contact the editor at

<u>Laura.Riordan@iowa.gov</u>.

We encourage your feedback.

In our last Customer Focus issue we reported on the \$400,000 savings DAS-GSE was able to pass on to our customer agencies for the re-FY2006 mainder of through rate reductions. There are even more savings to report, however!

Beginning with your January bill you should have noticed a significant reduction in the purchasing utility fee charged to agencies. This change represents a \$300,000 reduction in the fee, and a 50 percent reduction in your bill for the bal-



The Purchasing Team was honored at DAS' Spring Over the Top recognition ceremony for going "above and beyond." From left to right are: Row 1 — Debbie O'Leary, Barbara Sullivan, Pam Dickey, Lois Schmitz, Sharon Downey; Row 2 — Paul Carlson, Nola Penland, Dave Kaili, Ashley Super, Ken Paulsen, Jim Chrisinger (IDOM—presenter), Randall Stapp, Doug Reed, and Jeanette Chupp.

ance of FY2006.

This fee reduction was made possible due to number factors, including: the aggressive pursuit of vendor rebates, the inclusion of purchases bν political subdivisions in the rebate formula, and the ability of DAS Purchasing to hold the line on costs. Purchasing has not requested a fee increase

(Continued on page 3)

#### eDAS wins awards, national recognition

The Iowa Department of Administrative Services has recently been recognized by two organizations for excellence in enhancing workplace performance and managing the business of state government. Both applications featured the eDAS online program for ordering DAS products and services.

At the April 3-5 Gartner Portals, Content & Collaboration Summit, DAS was one of three agencies nationwide awarded the High-Performance Workplace Excellence award.

The Iowa Department of Administrative Services received the Culture Change Award for effecting significant culture change using technology that dramatically improved their business.

(Continued on page 4)

# Rate-Setting Period — opportunity to comment

Department Directors and Financial Managers — keep an eye on your e-mail inbox. The DAS Customer Councils are about to begin the rate-setting process for utility services provided by DAS. Proposed rates will be sent to you and posted on the DAS website by June 30. The 30-day comment period ends July 31, and the Customer Councils will set the final rates during their August meetings.

# **Energy Update Project on the Complex**

Humming along on the south side of the Capitol Complex is a building few state employees probably give much thought — the Central Utilities & Energy Plant. All employees on the Complex, however, are significantly

affected by the operations that go on there — heating and cooling of the buildings, fire alarm monitoring, and energy generation. Recent improvements to this facility will increase efficiency and save money, all while considerations.

operations even less noticeable to its customers.

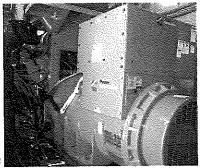
One improvement is the installation of additional generators at the plant. When they are all in place they will be capable of producing 10 megawatts of energy — enough to run a good-sized city. Also, the Complex used to be wired with lines of primary and secondary radial feeds (coming from a common center, like the spokes of a bicycle wheel). The

problem with that was that if there was a break in the line, anything after it would be cut off from power. The new system will be a loop feed, so if one side loses power, a building

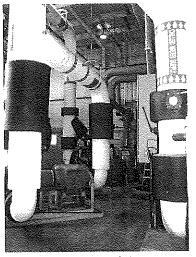
can still be fed from the other side. (Think of the new Christmas lights where you can remove one bulb but the rest stay lit.) You noticed may have holes being dug and green boxes large around the Complex these are part of this new system. These generators will able to be up and

loaded in 10 seconds when needed in an emergency, minimizing the effect on Complex systems and customers.

The Utilities & Energy Plant also has two new pumps for the chillers, which use cold water to cool the air that is pumped through the air conditioning system. The new pumps allow operators to throttle the motors back and control how the water



money, all while One of the Complex's new generators



Inside the Central Utilities & Energy Plant

is chilled better. The hot and cold air is carried to all buildings through pipes in the tunnel system, which starts at the Plant.

There are many other projects happening on the Capitol Complex, keeping the Plant's 10 engineers, one plumber and one automation technician very busy! DAS will continue to look for ways to improve services for customers.

## Customers receive ITE Mainframe rebate worth over \$2 Million

DAS is pleased to provide our customers a rebate related to the use of DAS Mainframe services. This rebate, totaling approximately \$2 mil-Iion, is provided to you for a variety of reasons. With the FY06 mainframe upgrade and associated increase in capacity, there was more utilization of services than anticipated, resulting in more revenue than we had projected. DAS will be rebating marketplace fees collected from you based on your actual consumption during the period July 2005 - February 2006 for these mainframe services.

This rebate will appear on your May eDAS bill and will include the exact amount of your rebate and the details that were used to calculate your consumption of services for this period. We will continue to review mainframe rates to determine potential long-term rate reductions in this area.

Should you have any questions, please contact Gerd Clabaugh, DAS Interim Chief Financial Officer, at 5 1 5 - 2 8 1 - 3 0 0 8 or Gerd Clabaugh@iowa.gov.

# DAS Customer Surveys

In March Essman/Research sent surveys to DAS' customers from October—December of 2005. Thank you to all those who took time to respond to the survey and provide us with valuable feedback on our services. The summary of those responses is available online through the DAS website.

DAS is required to conduct quarterly surveys of our customers. Therefore we will be sending out the next survey shortly — again with the assistance of Essman/Research — to those customers who ordered products or services through DAS during January, February or March of 2006.

# Purchasing Team saves the State big money

(Continued from page 1)

from the GSE Customer Council for three fiscal years.

Broken down into numbers by fiscal year, it's easy to see the progress Purchasing is making with vendor rebates:

- In Fiscal Year 2004, DAS Purchasing received \$38,400 in rebates;
- In Fiscal Year 2005, DAS Purchasing received \$300,000 in rebates; and
- For Fiscal Year 2006, DAS Purchasing is on target to meet its goal of receiving \$500,000 in rebates.

Rebates are received from vendors based upon the volume of purchases and do not affect contract prices. The majority of rebates received from technology companies resulted from counties, schools, cities, and community colleges purchasing computers and related Information Technology equipment from DAS contracts.

DAS Purchasing has been doing more than reducing their utility rate, however. Members of the Purchasing team were also involved in the Kaizen Process with the Department of Corrections, resulting in streamlining DOC's procurement process, making their system more efficient, and saving money and time. Whereas DOC's former system of procuring items involved 118 steps, the Kaizen Process reduced it to 30 steps — a 75% change! For more information on the DOC Kaizen Project, read DOC's Spring '06 newsletter online here.

Purchasing Director Debbie O'Leary and her team have also been intrinsically involved in the Iowa Strategic Sourcing Initiative, which just had their first big win with renegotiating the State's office supplies contract with OfficeMax, resulting in over 15% in savings, for an estimated impact of \$1,350,000 annually. The new prices are expected to be in effect by May 15, 2006. 'Office Supplies' is the first of many categories being addressed as part of the statewide Strategic Sourcing Initiative, which is expected to yield significant savings for Iowa.

We are pleased to report this good news to you and look forward to continuing the cooperative, entrepreneurial spirit that has brought about savings and efficiencies in state government. If you have questions concerning this information, please feel free to contact Debbie O'Leary at 281-8384 or via email at Debbie Oleary@iowa.gov.

#### DAS/GSE Food Bank Silent Auction

DAS/GSE is once again holding its annual Silent Auction to benefit the Food Bank of Iowa. This year's auction will be held Monday - Thursday, May 15 - 18 on Level A of the Hoover Building.

Some of the items already collected include: a Green Bay Packers autographed football, a one-week and a weekend stay in Mollie Anderson's cabin in Nebraska, an Isabel Bloom statue, jewelry, a wooden rocking horse from Iowa Prison Industries, bath and body gift baskets, gift certificates, and much more. View the complete list of items to be auctioned online at <a href="http://das.gse.iowa.gov/Auction/Auction/Machine.">http://das.gse.iowa.gov/Auction/Auction.html</a>.

All state employees are invited and encouraged to take part in the silent auction May 15-18. If you have

# **Notes & Reminders**

any questions, please contact Pam Dickey at <u>Pam.Dickey@lowa.gov</u> or 515-281-6355.

#### HRE 000 honored

Nancy Berggren, COO of the Human Resources Enterprise, has been awarded the 2006 MPA Distinguished Alumnus Award from Drake University's Pi Alpha Alpha, a national honor society formed to recognize and promote excellence in the study and practice of public affairs and administration. Drake University is a 1976 Founding Chapter of Pi Alpha Alpha.

Nancy joins the ranks of recent MPA Distinguished Alumnus Award winners, **Cindy Eisenhauer**, Chief of Staff, Office of the Governor; **Mark Stevens**, Polk County Manager & Director of the Iowa Events Center Project; **Judy Bradshaw**, Sergeant, Des Moines Police Department; **Mark Reed**, CEO of Make A Wish Foundation; **David Yepsen**, Chief Political Writer, Des Moines Register; **Bill McCarthy**, Chief of Police, City of Des Moines, and **Mike Bascino**, Adjutant General, Iowa National Guard.

Please join us in congratulating Nancy for receiving this honor.

#### Conserving Energy on the Complex

Do you have a "Bright Idea" for saving energy on the Capitol Complex? Send it to <a href="mailto:energy@iowa.gov">energy@iowa.gov</a>.

# eDAS wins awards, continued

(Continued from page 1)

Some of the key criteria used in evaluating HPW Excellence Award candidates included clarity of initial objectives and merits, innovation, cultural sensitivity and focus, inclusiveness, synergy and generality.

On March 29, 2006, the National Association of State Chief Administrators (NASCA) announced the individual state winner of their annual 2006 Outstanding Program Award to the Iowa Department of Administrative Services (DAS) for their innovative work in managing the business of state government agencies entitled, *Entrepreneurial Management in Iowa State Government*.

DAS submitted application their which showcased Iowa's new *e*DAS system. eDAS is the new online billing and service request system of DAS. It is designed to provide customers (other state and local agencies) with an accurate, timely and experionline ence. eDAS combines billing data from multiple legacy systems to

eDAS is "[This award] has wonline and service system of It is detented to provide ers (other and local s) with an exercise were faced with in implementing an entirely new concept to state government ..."

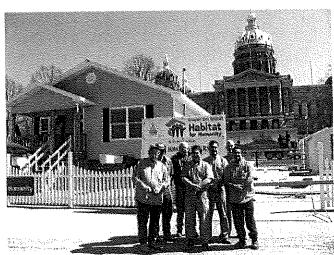
- Governor Tom Vilsack

provide customers with one monthly invoice.

"We are honored that DAS has received this award from NASCA," said Governor Vilsack, "It has validated the challenging work state employees were faced with in implementing an entirely new concept to state government - operating their 'business' like an entrepreneur would, taking a customer-focused approach to delivering services in a competitive marketplace. Iowans expect results from state government, and we take that responsibility very seriously."

# Habitat for Humanity House built on Capitol Complex





During the week of April 3-10, volunteers converged on the parking lots west of the Capitol Building to help Carman Kelly build her home. Habitat for Humanity's "A Capitol Idea" project constructed the house in the week's time, then the house was moved to its permanent location on the East side of Des Moines.

Shown in the photograph on the right are members of DAS' grounds, mechanical and engineering teams standing in front of the completed house. From left to right are: Steve Rush, James Meisch, Randy Howard, James Topf, Tony Ortgies, Jeff Foster and Rob Fulton.

# 2007 Triathlon to be held in Des Moines

Des Moines will join the ranks of leading cities of the world when it hosts the first Hy-Vee ITU World Cup Triathlon on June 17, 2007. Des Moines will be only the fourth U.S. city to host a World Cup elite triathlon since the competition began, joining Honolulu, New York City and St. Petersburg, Florida.

The Des Moines event will be the richest ever on the elite triathlon

circuit, with a total pro purse of more than \$700,000. Hy-Vee will host a concurrent citizens' race – the Hy-Vee Triathlon – for enthusiasts who will compete in age-group and team events. They will be vying for more than \$40,000 in gifts and prizes.

In addition to the record-large purse, the Hy-Vee ITU World Cup Triathlon is also expected to draw top athletes because it is a qualifying event for both the 2007 World Triathlon Championships in Hamburg, Germany in September 2007, and the 2008 Beijing Summer Olympics.

The events are expected to draw thousands of people from around the world to Iowa's capital city, plus drawing in an even larger audience through telecasts in more than 100 countries around the world.

Information provided by Hy-Vee. For further details, go to hy-veetriathlon.com.

# Active Investment Providers offer new investment tools

The active investment providers for the Retirement Investors' Club (also known as the State's deferred compensation program), have various tools to help you determine the best savings plan for your specific retirement needs. Investment education, risk evaluation, retirement calculators, etc. help answer the question "How should I invest my money?" Some newer tools offered are:

ACTIVE PRO-	INVESTMENT TOOL	SERVICE PROVIDED
VIDER AIG VALIC	Guided Portfolio	professional advice, portfolio management, on- going education
	Account Aggregation	allows you to view online all your financial ac- counts in one spot
Hartford	Morningstar Guidance Online	guidance on setting your retirement goals & developing your asset allocation
ING	Morningstar Advice Online	research, education, advice on which invest- ments are appropriate and how much to invest in each one
	Ibbotson Asset Allocation	assistance with diversifying your investment dollars
Nationwide Online	Morningstar Guidance Online	guidance on setting your retirement goals & developing your asset allocation
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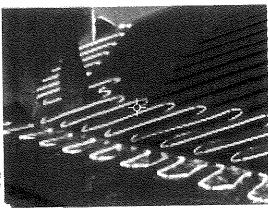
For more information about these tools and other product features, contact your agent or the provider directly at:

Provider	Phone
AIG VALIC	888-568-2542 or 515-267-8743
Hantford	800-424-2825 x 47634 or 319-270-7505
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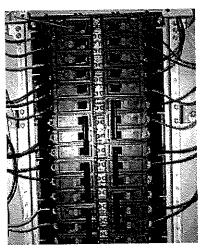
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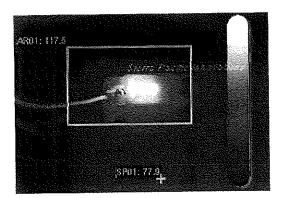


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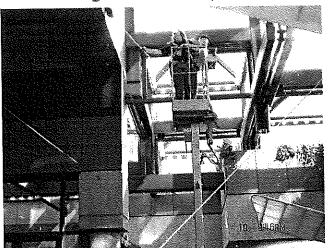


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A photo of the same breaker panel, using the new infrared camera

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Tuesday, June 13, 1-3 p.m.

Hoover Bldg, room TBA

(a second June meeting is being sched-

For Customer Council information:

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#### DEPARTMENT OF ADMINISTRATIVE SERVICES

PETITION BY:	)	
W. Charles Smithson, Chair	)	
General Services Customer Council,	)	PETITION for PARTIAL
For and on behalf of the Council,	)	WAIVER of a SUBRULE for
FOR THE PARTIAL WAIVER OF	)	FY07 OFFICE/STORAGE RATE
SUBRULE 11—10.7(3) "Rate Setting."	)	

COMES NOW, on May 16, 2006, W. Charles Smithson (Petitioner), Chair of the General Services Enterprise Customer Council (Council), and for and on behalf of the Council files this Petition for Partial Waiver of a Subrule for FY07 Office/Storage Rate as follows:

1. Petitioner files this petition pursuant to rule 11—9.5 for the purpose of requesting the Department of Administrative Services (DAS) to grant a partial waiver of subrule 11—10.7(3) "Rate setting." That subrule states the following:

"The customer council shall approve the procedure for setting rates for the services that the customer council oversees and the resulting rates. Rates shall be established no later than September 1 of the year preceding the rate change."

- 2. This petition seeks a waiver of the second sentence of the subrule: "Rates shall be established no later than September 1 of the year preceding the rate change." This petition does not speak to the other sentence in the subrule.
- 3. The specific scope of the waiver sought is for DAS to waive the September 1 deadline as pertaining to the distinction between the rates for office space versus storage space. The Council proposes doing away with the separate (and reduced) rate for storage space that exceeds 1,000 square feet.
- 4. The duration of this waiver would be for FY07 upon any final action by the Council concerning same.<sup>1</sup>

<sup>&</sup>lt;sup>1</sup> The Council directed that a 30-day comment period be instituted and that the Council would take final action on this issue pending review of any submitted comments.

- 5. The following facts are based on clear and convincing evidence and are offered in support of this petition pursuant to rule 11—9.4:
- a. The application of the subrule would post an undue hardship on DAS, the Council, and the customers as the current office/storage space distinction is confusing.
- b. Petitioner is aware that some customers may have a legal right be substantially harmed if the waiver is granted. This harm would be in the form of a higher association fee for FY07.

  Thus, the Council imposed a 30-day comment period and will review this issue upon conclusion of the same.
- c. Petitioner is unaware of the provisions of the subrule in question being based on any specific statutory mandate or other provision of law.
- d. The equal protection of public health, safety, and welfare does not seem to be at issue with this petition or the underlying subrule.
  - e. The public interest, policies, and legislative intent support waiver of the rule.
- 6. The history of the Petitioner, the Council, and DAS concerning the setting of rates has existed for three years.
  - 7. Previous waivers of this subrule have been granted.
- 8. Petitioner does not believe that any other public agency or political subdivision regulates the activity in question. Concerning the name, address, and telephone number of any public agency affected by the granting of this petition, the Petitioner offers the name, address, and telephone number of the executive or administrative head of every agency of state government that pays the association fee. This information is published in the "Iowa State Government Metro Telephone Directory."
- Concerning the name, address, and telephone number of any person who would be adversely affected by the granting of this petition, Petitioner offers the list of affected agencies

that was submitted at the May 12, 2006 Council meeting. Petitioner then offers the name, address, and telephone number of the executive or administrative head of every agency of state government that pays the association fee. This information is published in the "Iowa State Government Metro Telephone Directory."

- 10. Concerning the name, address, and telephone number of any person with knowledge of the relevant facts relating the proposed waiver the Petition offers the name, address, and telephone number of each member of the Council, each official and employee of DAS who attends or otherwise has knowledge of the workings of the Council, and each director or administrative head of the agencies that pays the association fee. These names, addresses, and telephone numbers may be located in the "Iowa State Government Metro Telephone Directory."
- 11. By signing this document the Petitioner attests that the facts set out in this petition are accurate to the best of his knowledge and belief. In addition, the undersigned believes this petition contains a statement of reasons that justify the waiver being granted. Finally, by directing the filing of this petition, the Council and the Petitioner hereby give authorization to release information to DAS relevant to the waiver.

**WHEREFORE**, the Petitioner requests that the Department of Administrative Services grants a partial waiver of subrule 11—10.7(3) for the reasons set out in this petition.

Respectfully submitted,

W. Charles Smithson, Chair

General Services Customer Council

510 E. 12<sup>th</sup> Street, Suite 1A

Des Moines, Iowa 50319

(515) 281-3489

(515) 281-3701 (fax)

Charlie.Smithson@iowa.gov

#### **CERTIFICATE OF SERVICE**

The undersigned does hereby certify that this Petition for Partial Waiver of a Subrule for FY07 Office/Storage Rate was served by email on May 16, 2006, to:

Patricia Lantz DAS Counsel

W. Charles Smithson

#### DEPARTMENT OF ADMINISTRATIVE SERVICES

PETITION BY:	)	
W. Charles Smithson, Chair	)	
General Services Customer Council,	)	PETITION for PARTIAL
For and on behalf of the Council,	)	WAIVER of a SUBRULE for FY07
FOR THE PARTIAL WAIVER OF	)	PURCHASING UTILITY RATE
SUBRULE 11—10.7(3) "Rate Setting."		

COMES NOW, on May 16, 2006, W. Charles Smithson (Petitioner), Chair of the General Services Enterprise Customer Council (Council), and for and on behalf of the Council files this Petition for Partial Waiver of a Subrule for FY07 Purchasing Utility Rate as follows:

- 1. Petitioner files this petition pursuant to rule 11—9.5 for the purpose of requesting the Department of Administrative Services (DAS) to grant a partial waiver of subrule 11—10.7(3) "Rate setting." That subrule states the following:
  - "The customer council shall approve the procedure for setting rates for the services that the customer council oversees and the resulting rates. Rates shall be established no later than September 1 of the year preceding the rate change."
- 2. This petition seeks a waiver of the second sentence of the subrule: "Rates shall be established no later than September 1 of the year preceding the rate change." This petition does not speak to the other sentence in the subrule.
- 3. The specific scope of the waiver sought is for DAS to waive the September 1 deadline and permit the Council to reduce the FY07 purchasing portion of the utility fee as proposed to, and adopted by, the Council at the May 12, 2006 Council meeting.
- 4. The FY07 purchasing portion of the utility fee was previously set by the Council. Due to rebated funds based on contractual purchases, DAS proposes to reduce the FY07 purchasing portion of the utility fee by the amount announced at the May 12, 2006 Council meeting.

- 5. The duration of this waiver would apply from the May 12, 2006 Council meeting through the first 6 months of FY07.
- 6. The following facts are based on clear and convincing evidence and are offered in support of this petition pursuant to rule 11—9.4:
- a. The application of the subrule would post an undue hardship on DAS, the Council, and the Customers as this issue has been voted on, announced, and possibly implemented.
- b. Petitioner is unaware of any person who might have a legal right be substantially harmed if the waiver is granted.
- c. Petitioner is unaware of the provisions of the subrule in question being based on any specific statutory mandate or other provision of law.
- d. The equal protection of public health, safety, and welfare does not seem to be at issue with this petition or the underlying subrule.
  - e. The public interest, policies, and legislative intent support waiver of the rule.
- 7. The history of the Petitioner, the Council, and DAS concerning the setting of rates has existed for three years.
  - 8. Previous waivers of this subrule have been granted.
- 9. Petitioner does not believe that any other public agency or political subdivision regulates the activity in question. Concerning the name, address, and telephone number of any public agency affected by the granting of this petition, the Petitioner offers the name, address, and telephone number of the executive or administrative head of every agency of state government that pays the purchasing utility fee. This information is published in the "lowa State Government Metro Telephone Directory."

<sup>&</sup>lt;sup>1</sup> The Council did not apply the 30-day comment period as this issue does not have a negative impact on the entities represented by the Council. The Council and DAS agreed to review the rate at the end of the first 6 months of FY07.

- 10. Concerning the name, address, and telephone number of any person who would be adversely affected by the granting of this petition, Petitioner believes that no such person would be adversely affected by the granting of this petition and thus offers no additional information.
- 11. Concerning the name, address, and telephone number of any person with knowledge of the relevant facts relating the proposed waiver the Petition offers the name, address, and telephone number of each member of the Council, each official and employee of DAS who attends or otherwise has knowledge of the workings of the Council, and each director or administrative head of the agencies that pays the purchasing utility fee. These names, addresses, and telephone numbers may be located in the "Iowa State Government Metro Telephone Directory."
- 12. By signing this document the Petitioner attests that the facts set out in this petition are accurate to the best of his knowledge and belief. In addition, the undersigned believes this petition contains a statement of reasons that justify the waiver being granted. Finally, by directing the filing of this petition, the Council and the Petitioner hereby give authorization to release information to DAS relevant to the waiver.

**WHEREFORE**, the Petitioner requests that the Department of Administrative Services grants a partial waiver of subrule 11—10.7(3).

Respectfully submitted,

W. Charles Smithson, Chair

General Services Customer Council

510 E. 12<sup>th</sup> Street, Suite 1A

Des Moines, Iowa 50319

(515) 281-3489

(515) 281-3701 (fax)

Charlie.Smithson@iowa.gov

#### **CERTIFICATE OF SERVICE**

The undersigned does hereby certify that this Petition for Partial Waiver of a Subrule for FY07 Purchasing Utility Rate was served via email on May 16, 2006, to:

Patricia Lantz DAS Counsel

W. Charles Smithson

#### Iowa Department of Administrative Services

Thomas J. Vilsack, Governor Sally J. Pederson, Lt. Governor

Director's Office

Mollie K. Anderson, Director

#### Request for Waiver by:

Waiver Request Nos. GSECC 7 and 8

#### **General Services Customer Council**

The Department of Administrative Services (DAS) is governed by Iowa Code chapter 8A, and section 11 of the Iowa Administrative Code. Four customer councils have been formed to determine rates for utility services supplied by DAS. The administrative rules found at 11 Iowa Administrative Code 10 set the framework for the rate-setting process.

On May 16, 2006, the General Services Customer Council filed two petitions for waiver of the administrative subrule which requires that "[r]ates shall be established no later than September 1 of the year preceding the rate change." See, 11 IAC 10.7(3).

The petitions address utility fees for FY07: purchasing and association fees. The purchasing fees will be reduced; the association fees will change (increase or decrease, depending on the agency/department) due to the increase in rates for storage space that exceeds 1,000 square feet. The Council voted to file the petitions so that the purchasing fees could be changed and implemented July 1, 2006, and so that the Customer Council could take final action on the FY07 rates pending agency and department comments concerning the changes in association fees.

In accordance with 11 IAC 9.4, and in support of the petitions requesting waiver of the September 1 deadline for rate setting, the Council submits that application of the subrule would post an undue hardship on DAS Customers as the FY07 purchasing rates do not reflect actual DAS budget expenses, and, the dual rates for office and certain storage space is confusing and hard to calculate.

Further, the Council submits that it is unaware of any person who might have a legal right be substantially harmed if the waiver is granted and unaware of the provisions of the subrule in question being based on any specific statutory mandate or other provision of law.

Finally, there appears to be no issue regarding the equal protection of public health, safety, and welfare, and the public interest, policies, and legislative intent would support waiver of the rule.

#### **RULING ON PETITIONS**

The Director has reviewed and given full consideration to the Petitions for Waiver requesting waiver of the applicable administrative subrule which sets out the September 1 deadline for rate setting and grants both petitions based on these determinations:

- The application of the rule would pose an undue hardship on the entities which pay for the purchasing and association fees, as rates for purchasing should be lowered, and the current rate structure for storage and office space is confusing and hard to apply to billings and payments;
- 2. The waiver of the rule does not prejudice the substantial rights of any person, as the purchasing rates are being reduced, and the combining of the office and storage space fees in some instances will provide ease in understanding and calculating rates for customers;

3. It has not been determined, nor does the undersigned believe that the provision of the rule subject to the petitions for wavier is not specifically mandated by statute or any provision of law; and,

4. Substantially equal protection of public health, safety, and welfare will be afforded by a means other than that prescribed in the particular rule for which the waiver is requested.

considering the scope and nature of the services provided.

5. It is believed that all persons with knowledge of the relevant facts of the proposed waiver have been identified.

6. The Department will allow for a 30-day comment period and final action by the GSE Customer Council prior to implementation of the association utility rates, but not the purchasing rate decrease.

Iowa Department of Administrative Services

Level A

Hoover State Office Building Des Moines, Iowa 50319

Copy to:

General Services Customer Council